Mushkoday Farm LLC, assembled a dairy profit team that has been meeting on a monthly basis throughout 2018. The team members include: The Burgin family, a consultant from the Lely Robotics Corporation; the herd nutritionist; the banker; the Farm Net Team Coordinator; and the Cornell County Cooperative Extension of Delaware County (CCEDC) Educator/ WAP PFM Specialist. The CCEDC PFM planner played a key organizing role in facilitating the Dairy Profit team.

The team has helped counsel and investigated various management issues including: herd management analysis and practices; herd performance; time management, and heifer performance. One of their primary goals for the Profit Team was to identify strategies to implement that would improve milk production and farm profitability.

As a result of the efforts of the Burgin’s and their Dairy Profit Team, Mushkoday Farm increased milk production 9 lbs. per cow per day over the course of 2018. This milk production increase resulted in 306 lbs. more milk phosphorus and 1,678 lbs. more milk nitrogen being shipped off the farm and out of the NYC watershed annually for this farm.

This milk production increase also improved milk income over purchased feed costs by $1.75 per cow per day, a 24% increase. This equates to $65,791 more milk income over purchased feed costs annually for this farm!