Watershed Farm & Forest

2007 Annual Report

A Message from the Watershed Agricultural Council



Council (WAC) to its intricate web of partnerships. Our relationships with governmental organizations, community agencies, and the people who live and work within the Watershed region enable us to do the work we do. We embark on this journey daily, performing our mission dutifully and with pride. In a baker's blend of personal dedication, globally recognized water protection techniques and landowner support, the WAC (through its mission-driven programs) impacts communities both inside and outside the Watershed region.

ooking back on 2007, we can attribute the

Fred Huneke, Chairman of the Board

The success of our primary partnership with New

York City's Department of Environmental Protection (DEP) is testimony to the confidence they have placed in us to protect water quality. By helping DEP meet high water-quality standards year after year, the Filtration Avoidance Determination (FAD) goals and requirements were met and renewed in 2007. Together, we have addressed nonpoint pollution sources through our landowner-friendly, designed and administered, programs incorporating agriculture, forestry, and conservation easements. Our work upstream greatly benefits those drinking the tap water further downstream. What we do *does work* to keep water clean and drinkable, and we are proud of that accomplishment.

Our success would not be possible without the cooperation of the agricultural and forestry communities that we serve. Similarly, the expertise of the planning and implementation teams of our partnering agencies and the WAC staff fosters solutions to tough, water pollution problems. The WAC approach exemplifies a public-private partnership known as "cooperative conservation." Landowners' willingness and their dedication to responsible land stewardship make our jobs that much easier. As a team, we continue to positively impact water quality, agricultural businesses and forestry ventures.

These pillar partnerships with governmental agencies, community groups and landowners serve as our base. From this foundation, we ultimately serve the end users of clean water - New York City residents. Our neighbors downstream directly benefit from the decisions and actions the WAC sets in place on their behalf. In the summer of 2007, we were privileged to participate in the Farm Aid statewide tour and concert held in

New York City. Staff members connected directly with City residents, explaining where City drinking water comes from, how it gets to the tap and why it is as pure as it is. Through the great works of our Watershed programs, people are reaping the benefits on a daily basis. Through events such as Farm Aid, the WAC shares its mission and program successes, educates people throughout the communities we serve and builds an understanding of what is at stake, both environmentally and economically...clean water, working landscapes and thriving communities.

With these objectives in mind, we look ahead to a bright future influenced by this past year's events. Milestones such as the renewal of the FAD between



the Department of Health, the Environmental Protection Agency and DEP and a pending four-year financial commitment by DEP will aid us in the long-term partnership work of the WAC's Agriculture and Forestry Programs. And like so many times before, the WAC will spearhead yet another pilot project. In 2007, we laid the groundwork for a forestry easement program. This will provide landowners with another option for conserving forested land, maintaining ownership and expanding timber and agroforestry businesses.

Milestones like these help set the WAC's future course. By defining those future actions, we will successfully guide land use and productive economic ventures in the Watershed region. We will continue to impact lives throughout New York State by implementing private landowner projects for the public's benefit. As we move forward in these partnerships, our alliances will help us achieve an understanding of each others' needs as we manage this Watershed's ecosystem. Together, we will do what we do best -- for the water, the land and the people who use them both — by providing the programs and services administrated by the Watershed Agricultural Council.

We hope you will join us, and all of our partners, on this incredible journey in 2008.

Fred and Tom



Watershed Quality Stewardship Programs for Farm & Forest Landowners

Forestry



WAC Watershed Forester Tom Foulkrod (at left) explains forestry Best Management Practices to a group of Vietnamese scientists. Foulkrod pointed out that the group was standing atop an actual BMP, a 50-foot portable bridge spanning the Neversink River's west branch — a true application in practice. The contingent spent the day touring Frost Valley's Model Forest in Claryville last summer. Small Farms Coordinator Dan Flaherty and NRCS Resource Conservationist George Stang (at right) covered agriculture and livestock aspects implemented at the YMCA camp's horse pastures. Tom Snow with NYS DEC organized the tour.



The Siuslaw Model Forest in Acra opened in May 2007 with a dedication ceremony at the newly constructed Agroforestry Resource Center. From left to right are forest landowner Eric Rasmussen who donated the 140-acre parcel; Dr. René Germain, SUNY-ESF; Andrew Turner, CCE Greene County; Tom Pavlesich, WAC Forestry Program Manager; and John Schwartz, DEP liaison.



In 2007, the Watershed Forestry Program celebrated its 10-year anniversary at its annual dinner held at Belleayre Mountain's Overlook Lodge. The night's party favor was a commemorative picture book of the Forestry Program's history and accomplishments. To view the booklet, visit www.nycwatershed.org or call (607) 865-7790, ext. 101 for a copy of the picture-laden, full-color publication.



Raffle tickets and silent auction at the forestry dinner brought in over \$5,000 to benefit the Conservation Easement Stewardship Fund. Beth Waterman from NYS DEC in New Paltz walked away with the evening's coveted prize, a Husqrvarna chainsaw. Congressman Maurice Hinchey (far right), who was unable to attend the dinner, later accepted the Karl Connell Award at a separate ceremony held at Cannonsville Lumber in Deposit. Forestry Program Manager Tom Pavlesich (left) presents the award as Forestry Committee Chairman Dan Palm looks on.



Watershed Quality Stewardship Programs

Farm to Market

In 2007, the Farm to Market Program continued to expand the *Pure Catskills* campaign with its annual Buy Local guide, community events and agricultural promotion grants program. Market-based trainings, including the Beef Field Day, were offered to regional farmers. The *Pure Catskills* campaign continued spreading the "Good Food. Clean Water." message by hosting national organizations like Sustainable Table on a tour of the New York City Watershed. The campaign and many of its members participated in several grassroots events connected to Farm Aid's statewide farmer-awareness tour and one-day concert in New York City.



Jake and Karen Fairbairn (at left) solicited feedback at a tastetesting held at the ice cream's namesake, Lazy Crazy Acres. Rosalie Glauser of Slow Down Food Company (at right) and Chris DiBenedetto of Crystal Valley Farm (center) helped serve -- and sample -- the homegrown dairy dessert. Look for the Lazy Crazy Acres brand all-natural ice cream in local grocery stores in 2008.



A camera crew traveling with Sustainable Table's nationwide bus tour interviewed dairyman Jake Fairbairn for an upcoming documentary.



Waterway improvements, such as this one at Laura Phoenix's Hamden farm, benefit water quality through basic applications of Best Management Practices. Runoff redirection, culverts, roadway fortification and reseeding transform this muddy "before" pasture into a functional farmyard thoroughfare.



Agriculture

Partnering with USDA Natural Resource Conservation Service (NRCS), USDA Farm Service Agency (FSA), Delaware County Soil & Water Conservation District (DC SWCD) and Cornell Cooperative Extension of Delaware County (CCEDC), the Watershed Agricultural Program implemented over \$2.25 million in Best Management Practices in 2007. Through this multi-agency effort, the Agricultural staff completed 28 revised large Whole Farm Plans, six small farm plan revisions and eight new small Whole Farm Plans.

The Conservation Reserve Enhancement Program (CREP) issued 10 new riparian buffer contracts accounting for 150 new acres. Since its inception nine years ago, CREP has incorporated the pro-active measures of stream bank management on over 1,800 acres. Last year alone, CREP installed over 37,000 feet of fence and more than six acres of tree and shrub plantings.

The Nutrient Management Team (NMTeam) issued 84 nutrient management credits, awarding farmers over \$160,000 in reimbursements for their clean water expenses. With the help of four enthusiastic interns, the NMTeam completed over 1,500 soil samples over the past year.

In 2007, the Farmer Education Program hosted 13 distinct programs which attracted over 300 participants. The Catskill Regional Dairy conference held at SUNY-Delhi, the Bedded Pack Tour of Lazy Crazy Acres and the No-Till Production School introduced many watershed area farmers to new possibilities of farming in environmentally sound and profitable ways.



Over 30 local meat producers traveled three hours to hear Massachusetts cattleman Ridge Finn (center, left with cap on) speak to his success in raising grass-fed meats. The 3rd Annual Beef Field Day toured Bakewell Reproductive Center, as well as Kingston-based retailer, Fleisher's Grass-fed Meats.



Watershed Quality Stewardship Programs

Amodern-day twist on an old-time practice brought national recognition to the WAC and Cornell Cooperative Extension of Delaware County (CCEDC). The team received top honors at the Conservation Innovation Grant (CIG) Showcase held in Tampa, Florida. The CIG Showcase featured 36 presentations including 22 posters highlighting nationwide projects funded through NRCS' competitive grant program. Poster presentations were judged for innovation, clarity, and appeal; the Watershed Agricultural Council received the highest score for their poster demonstrating a new conservation technology benefiting small-scale dairy producers.

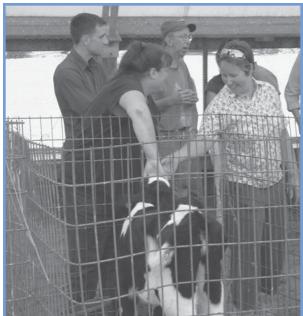
The team accepted the first place award for its visual presentation at the 2007 National Conference of the Soil and Water Conservation Society of North America hosted by the National Resource Conservation Service (NRCS). Awarded annually, the Conservation Innovation Grant provides funding for non-traditional solutions to environmental concerns on farms. The team's efforts in designing and installing a covered bedded pack manure management system for small dairy farms were recognized as an innovative alternative to environmental challenges and high cost of liquid manure storage and indoor animal housing.



The collaboration included the expertise of several agency members. Along with farm owner Jake Fairbairn, Agricultural Program Manager Brian LaTourette and CCEDC Whole Farm Planner John Thurgood (center) enlisted the help of WAC Engineering Specialist and CIG Grant writer Challey Comer (right) and Small Farms Project Manager Dan Flaherty (left); WAC Engineering Specialists Paula Christman and Mike Sinniger, CCEDC educator Mariane Kiraly and Jason Karszes from Cornell University's PRO-DAIRY program (not pictured).



WAC staff learned how to "make an impact" with the Conservation Easement Stewardship Fund last October. Fund development working group members attended a two-day, For Impact training camp in Ostrander, Ohio. From left to right: Fred Huneke, Board Chairman; Amy Hawk, Contract and Grants Specialist; Dan Palm, Forestry Committee Chair; Colleen Griffith, Finance Director; and Tara Collins, Communications Director. The Stewardship Fund is currently accepting donations towards an endowment which will provide for the monitoring and oversight of eased lands for future generations.



Easements

The Easement Program continued its work of fortifying regional family farms with much needed capital derived through the sale of conservation easements. In 2007, the Program closed on 10 properties in the Watershed and surrounding communities. The WAC purchased nearly 3,000 acres on eight Watershed easements for \$4.97 million. Another two parcels just outside the Watershed boundaries were donated, for a combined total of almost 4,000 acres. The Easement Program currently stewards over 16,000 acres on 80 easements, all in the name of water quality.

All properties under easement underwent ground and aerial monitoring visits in 2007. Additionally, the Easement staff handled almost 20 stewardship requests or activation of reserved rights on individual properties. An activation of reserved rights occurs when a landowner wishes to exercise a reserved right — one that requires approval by the easement committee. There are 16 different activities in a WAC easement that are considered reserved rights, including bluestone extraction, timber harvest and subdivisions. The Easement staff assists landowners in activating reserved rights by developing plans that allow for consideration of such activities to occur, so long as there is no significant impact on the agricultural values or water quality on the eased portion of the property.

In 2007, the WAC signed a \$20-million contract with the New York City Department of Environmental Protection that will provide continued funding for acquisition of agricultural easements in support of the 1997 NYC Watershed Memorandum of Agreement. As a component to that contract, the WAC is pro-actively strengthening its commitment and fund development efforts to the Conservation Easement Stewardship Fund. The Fund's "10 in 10" fundraising goal — raising \$10 million over the next 10 years — is intended to provide for perpetual oversight of these lands.

Farm tours continue to be the most popular form of educating the average person to WAC's clean water programs. CDO Workforce, a three-county initiative of high school eduators, visited River Haven Farm in Hamden to find out how farming could be offered to graduates as a job alternative to college. According to WAC board member Tom Hutson (center), a successful farmer needs certain skills, a bit of knowledge in vastly different areas, a willingness to learn and an ability to problem solve.



Watershed Quality Stewardship Programs for Farm & Forest Landowners

East of Hudson

In 2007, the East of Hudson (EoH) program staff developed and had approved five new Whole Farm Plans for a total of 38 program participants to date. Projects included a concrete barnyard and wastewater treatment strip, a pond outlet improvement and a roof water collection system. Additionally, the Program connected more landowners with the monetary and land-use benefits of the USDA's Conservation Reserve Enhancement Program (CREP) and Environmental Quality Incentive Program (EQIP).

The EoH staff again collaborated with the Westchester County Farmland Protection Board and the Westchester Land Trust on a successful application to New York State Department of Ag & Markets. The State agency granted a \$2.29-million conservation easement to Stuart's Farm in Granite Springs, a 200-acre apple orchard and vegetable farm. This is Westchester County's second farm awarded a New York State Farmland Protection Grant in which the WAC will provide easement stewardship and monitoring services.

In March 2007, the EoH Program helped to sponsor the Hudson Valley Agricultural Partnership's biennial conference held at Columbia-Greene Community College in Hudson, NY. The Program celebrated agricultural success stories in the Hudson River Valley, demonstrating how diversification, innovation and collaboration can increase profitability and preserve working farms. Other group efforts included Conservation Day at Hilltop Hanover Farm and Environmental Center sponsored by Westchester County Cornell Cooperative Extension; a WAC participant reception at Hilltop Hanover Farm; and the Farm Aid Concert at Randall's Island.



Common BMPs, like this small farm manure storage in Westchester County, improve water quality.



This rainwater collection system at Arcadia Farm in Yorktown channels roof runoff into an underground storage tank. While WAC helped correct soil erosion problems at this farm, this BMP allows the landowner to conserve and reuse the water on the farm. At the landowner's expense, the tank was connected to a pump and sprinkler system for irrigation during the summer months.



Livestock producers and horsemen and women took the advice of several forage crop and animal science experts at the EoH Program's Equine & Livestock Grazing Workshop at Stone Barns Center for Food & Agriculture. Over two dozen attendees enjoyed a farm-to-table luncheon prepared by the renowned culinary staff at Stone Barns.



These before-and-after shots of Hemlock Hill Farm exemplify a thoughtfully designed and constructed Whole Farm Plan BMP. This 116-acre farm on the Yorktown/Cortlandt Border -- one of Westchester County's oldest working farms — was the first in the County selected to receive a NYS Farmland Protection Grant. The conservation easement will be monitored by the WAC.



Implementation Report

West of Hudson Large Farms		
Best Management Practice	Number of BMPs	
Waste Management System	7	
Waste Storage Facility - Roofed	1	
Brush Management	1	
Conservation Crop Rotation	4	
Conservation Tillage	2	
Diversion	2	
Fencing	26	
Riparian Forest Buffer	8	
Filter Strip	8	
Grassed Waterway	1	
Pasture & Hayland Planting	1	
Pipeline	4	
Prescribed Grazing	6	
Roof Runoff Management System	1	
Access Road	9	
Heavy-Use Area Protection	10	
Spring Development	12	
Animal Trails & Walkway	17	
Steambank Protection	3	
Nutrient Management Plan	54	

West of Hudson Large Farms (cont.)		
Best Management Practice	Number of BMPs	
Pesticide Management	2	
Subsurface Drain	1	
Tree & Shrub Planting	10	
Tree & Shrub Planting - Natural Regeneration	4	
Watering Facility	5	
Underground Outlet	1	
Waste Utilization	50	
Barnyard Water Management	21	
Record Keeping	51	
Manure Pile Area	13	
Roofed Barnyard - Feeding Pad	2	
Ventilation System	1	
Enhanced Nutrient Management Credit (NMCP)	3	
Loader	1	
Manure Spreader Truck	1	
Pesticide Storage Cabinet	2	
Bridge Replacement	1	
Total Large Farm BMP's Implemened for 2007	346	
Total DEP Cost (Includes Enhanced NMCP)	\$ 1,388,798	
Total Other Funds	\$ 402,606	











Implementation Report

West of Hudson Small Farms		
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Best Management Practice	Number of BMPs	
Waste Management System	2	
Diversion	1	
Fencing	15	
Pipeline	7	
Access Road Improvement	5	
Heavy-Use Area Protection	8	
Spring Development	5	
Animal Trails & Walkway	13	
Streambank Protection	1	
Structure for Water Control	1	
Nutrient Management Plan	19	
Tree & Shrub Planting	5	
Tree & Shrub Planting - Shelters	2	
Tree & Shrub Planting - Natural Regeneration	1	
Waste Utilization	16	
Barnyard Water Management System	3	
Record Keeping	18	
Manure Pile	9	
Roofed Barnyard	3	
Calf Housing Structure	1	
Total Small Farm BMPs Implemented for 2007	135	
Total DEP Cost	\$309,807	
Total Other Funds	S143,201	

Forest and Timber Harvest Roads Accomplishments Summary 2007		
Forest Roads	Timber Harvest Roads	
3	38	
\$6,460	\$87,645	
600	253,503	
16	1,270	
0	17	
432	721	
300	1,613	
0	125	
0	25	
0	140	
0	33	
180	140	
	Forest Roads 3 \$6,460 600 16 0 432 300 0 0 0	

www.nycwatershed.org



Forest Management Plan Accomplishments 2007

	# of Plans	# of Acres	Total Cost
2007	78	14,197	\$ 82,086
To Date	685	121,694	\$691,722

Conservation Easement Program 2007

		# of Farms	# of Acres	Total Cost
	2007	7	1,504	\$2,205,656
	To Date	75	14,911	\$16,106,722

East of Hudson Farms

Best Management Practice	Number of BMPs	
Manure Composting Facility	1	
Critical Area Planting	1	
Diversion	1	
Fencing	4	
Riparian Forest Buffer	2	
Filter Strip	1	
Pasture & Hayland Planting	2	
Prescribed Grazing	1	
Roof Runoff Management System	5	
Access Road	2	
Heavy-Use Area Protection	9	
Structure for Water Control	2	
Nutrient Management Plan	9	
Subsurface Drain	3	
Tree & Shrub Planting	1	
Underground Outlet	2	
Waste Utilization	1	
Water & Sediment Control Basin	1	
Use Exclusion	1	
Waste Infiltration Area	1	
Record Keeping	1	
Pathogen Management	1	
Total East of Hudson BMPs Implemented for 2007	52	
Total DEP Cost	\$238,872	
Total Other Funds	\$ 23,274	

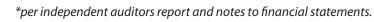


Finance Report

Watershed Agricultural Council of the New York City Watershed, Inc.

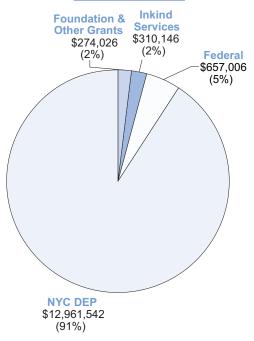
Schedule of Activities - By Program - Unrestricted for the years 2007, 2006 and 2005 ending June 30

	2007	2006	2005
Revenue:			
Program Services:			
Whole Farm Planning	\$837,857	\$520,597	\$499,115
BMP Implementation and Construction	3,567,673	3,289,563	4,407,216
Conservation Reserve Enhancement Program	122,319	64,075	39,162
Croton System	806,775	554,296	482,372
Small Farms Program	150,754	135,406	186,447
Sustainable Agricultural Education	280,642	273,208	196,026
Program Administration	1,395,008	860,494	1,097,587
Forestry	432,412	412,009	418,116
Easements	5,299,299	3,716,539	5,057,810
Research	68,803	55,215	90,852
Total Program Revenue	12,961,542	9,881,402	12,474,703
Other Revenue:			
Federal Awards	657,006	763,075	1,135,975
Foundation Grants	51,639	42,819	31,318
Interest	15,058	7,673	735
Economic Development and Other Grants	179,977	78,431	21,675
Other	27,352	10,305	10,905
Donated Services	310,146	1,174,100	1,779,594
Total OtherRevenue	1,241,178	2,076,403	2,980,202
Total Program and Other Revenue Carried Forward	\$14,202,720	\$11,957,805	\$15,454,905
Expenditures:			
Whole Farm Planning	828,211	520,597	499,115
BMP Implementation and Construction	3,545,377	3,289,983	4,407,366
Conservation Reserve Enhancement Program	122,319	64,075	39,161
Croton System	830,772	633,780	482,372
Small Farms Program	151,399	135,406	144,360
Program Administration	1,223,409	850,589	1,109,470
Forestry	1,046,685	925,138	1,229,870
Natural Resource Viability	0	317,977	232,361
Education and Outreach	338,424	0	123,207
Easements	5,336,113	3,711,571	5,063,347
Research	88,291	253,123	272,757
Depreciation	117,765	101,817	105,577
Donated Services	310,146	1,174,100	1,779,594
Acquisition of Fixed Assets	(113)	(50,171)	(31,166)
Total Expenditures	13,938,798	11,927,985	15,457,392
Excess (Deficiency) of Revenues Over (Under) Expenditures	263,922	29,820	(2,487)
Net Assets, Beginning	895,221	865,401	867,888
Net Assets, Ending	\$1,159,143	\$895,221	\$865,401



Finance Report

Revenues

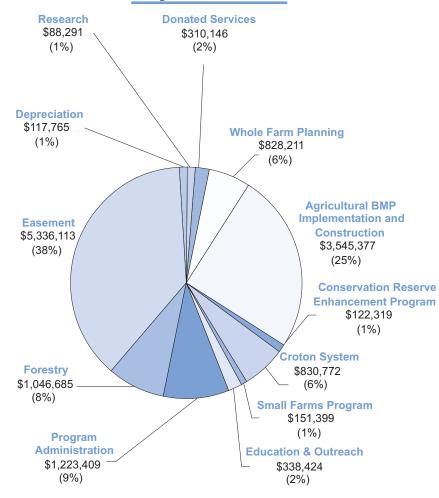


Revenues for 2007 are derived from four sources; the majority of the WAC's operating budget originates from the New York City Department of Environmental Protection.



The WAC staff gathered for its semi-annual All-Staff Day held in June 2007 at Hilltop Hanover Farm, Yorktown Heights. The WAC directly employed 36 people from the Watershed area in 2007. Many more people make a watershed living indirectly through vendor agreements, construction contracts, interagency and service provider relationships.

Expenditures



Expenses for 2007 span all four program areas, with over 85% spent improving landowners' properties which, in turn, directly benefit Watershed communities and clean water quality. The remaining 15% is spent indirectly, benefiting landowners and residents through outreach and education, program administration, donated services and research.



Behind the Mission

The Watershed Agricultural Council wishes to thank the people who help us meet our mission. We appreciate the commitment of our staff, board members, partnering agencies, donors and supporters. Without you, our mission would be impossible to achieve.

The Watershed Agricultural Council (WAC) is a 501(c) 3 nonprofit organization funded by New York City Department of Environmental Protection, U.S. Department of Agriculture, the U.S. Forest Service, the U.S.D.A. Natural Resources Conservation Service, and other public and private foundations and donors. The WAC is an equal opportunity employer and provider. The WAC mission is to support the economic viability of agriculture and forestry through the protection of water quality and the promotion of land conservation in the New York City Watershed region.

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We apologize for any errors in the lists above and encourage you to contact us with corrections by calling (607) 865-7790 or by emailing us at info@nycwatershed.org.

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Bruce Williamson Linda & HL Wilson Frank Wood



Look for the WAC staff at these local events in 2008. Check our websites nycwatershed.org, catskillwoodnet. org and purecatskills.com for more details..

June 20: Sheep and Goat Co-grazing Workshop with Dr. Tatiana Stanton, East Meredith

July 17-20: *Deposit Lumberjack Festival*

July 25: Pasture walk with dairy grazier Peter Mapstone, Manilus

August 1: Game of Logging-Level 2, Acra **August 11-18:** *Delaware County Fair, Walton*

August 15-17: NYS Woodsmen's Field Days, Boonsville

NATE NOW Try it out! With just a click on the mouse, you can donate easily to the Conservation Easement Stewardship Fund at www.nycwatershed.org. Hit the "Donate Now" button and support the WAC's work with Watershed landowners. Make a one-time contribution or recurring monthly donation. All money raised will be used to monitor conservation easements and oversee undeveloped lands for future generations.

Not Internet savvy but still want to give to the Stewardship Fund? Simply send a check the old-fashioned way — through the mail — with the enclosed remittance envelope at the center of this annual report. Your tax-deductible donation helps protect water quality while promoting working farms and forest lands.

The Watershed Agricultural Council is proud to print this annual report on New Leaf Opaque 100, a processed chlorine-free paper made of 100% recycled and 100% post-consumer waste. This paper was manufactured according to responsible forestry and clean water practices.

Help us take another big step towards environmental responsibility by signing up for our email bulletin. Electronic versions of the Watershed Farm & Forest newsletter, the 2007 annual report and occasional e-bulletins can also be sent directly to your email. Sign up online at www. nycwatershed.org or call Communications Director, Tara Collins (607) 865-7790, ext. 125. The WAC respects your privacy and will not share your name, address or email with third parties.



Phil Giltner, Assistant to Congresswoman Kirsten Gillibrand, takes a break from the chicken barbeque at Down Off The Farm Day to talk with WAC's Chairman Fred Huneke (left) and Executive Director Tom O'Brien (right).

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Walton, NY 13856 (607) 865-7790

Walton, NY 13856

(914) 962-6355 Yorktown Heights, NY 10598 1275 Hanover Street WAC-East of Hudson Office

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offices in the watershed region:

The Watershed Agricultural Council has three

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