





SPONSORED BY THE WATERSHED AGRICULTURAL COUNCIL AND
CORNELL COOPERATIVE EXTENSION OF DELAWARE COUNTY





ALL DAY TRADE SHOW

VEGETABLES
GRAZING
LIVESTOCK
DAIRY


CATSKILL
REGIONAL
AGRICULTURE
CONFERENCE

JANUARY 18, 2013 • SUNY-DELHI • FARRELL HALL





Register by
Friday, January 11



Cornell University
Cooperative Extension
of Delaware County
44 West Street, Suite 1
Walton, NY 13856

CATSKILL REGIONAL AGRICULTURE
CONFERENCE

EARLY-BIRD SESSIONS

• Understanding Risk Management • Pasture Renovation and Weed Control

DAIRY

- Common Problems with Milk Quality and Milking Systems
- Basics of Amino Acid Nutrition
- Amino Acid Balancing for Protein-Efficient Dairy Production

GRAZING

- Understanding Forage Quality for Grazers
- Swine on Pasture
- Making Daily Grazing Decisions: A Producer Panel

LIVESTOCK

- Facilities for Raising Multiple Species
- Strategic Marketing for Livestock Producers
- A Beef Cooperative Success Story

VEGETABLES

- Weed Control in Summer Vegetables
- Low-Cost Tunnels for Late Season Production
- Transitioning to Retail Marketing

LUNCHEON

Future of Agriculture in New York:
Patrick Hooker
Former New York State Agriculture Commissioner

SEE INSIDE BROCHURE FOR TIMES AND DETAILS

Catskill Regional Agriculture Conference
SUNY-Delhi • January 18, 2013 • 10 a.m. - 3:30 p.m.
Registration deadline: Friday, January 11, 2013
Snow day, January 19
You must pre-register to guarantee lunch

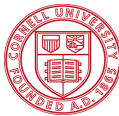
Fee: Before January 11, \$25 (includes local foods lunch)
Late registration or at the door, \$35 (includes lunch only if available)
Name: _____
Phone: _____
Number attending: _____ Total \$ _____
Email: _____
(You will receive periodic emails from the WAC and Pure Catskills)

Online Registration is available at
https://reg.cce.cornell.edu/Catskill_Ag_Conference_2013_212

So that we can ensure we are meeting the needs of all our constituents, we appreciate the following information:
Race: (Check one) ☐ Caucasian ☐ African American
☐ Native American ☐ Asian ☐ Pacific Islander ☐ Other
Ethnicity: (Check one) ☐ Hispanic ☐ Non-Hispanic


Please make checks payable to: CCE of Delaware County
Return to: Kim Holden, 44 West Street, Suite 1, Walton, NY 13856
For more information, call (607) 865-7090 or visit
www.ccedelaware.org or www.nycwatershed.org
Directions: www.delhi.edu/prospective_students/visit_us.php

I understand that this is a public event and that the Watershed Agricultural Council will be taking pictures and recording workshops. By my registration and attendance, I acknowledge my participation and hereby authorize the Council to use photographs, video recordings of my image and audio recordings of my voice, which I have voluntarily allowed to be taken by representatives of the Council of the New York City Watersheds, Inc. Furthermore, I hereby consent that such photographs and recordings shall be the property of the Council and that they shall have the right to sell, duplicate, reproduce and make other uses of such photographs and recordings as they may desire free and clear of any claim whatever on my part. I fully understand the comprehensive nature of this release and voluntarily consent to it.



Cornell University
Cooperative Extension
of Delaware County

Watershed Agricultural Council
www.nycwatershed.org



Cornell Cooperative Extension of Delaware County provides equal program opportunities. Accommodations for persons with disabilities may be requested by calling Kim Holden at 607-865-7090 by January 11, 2013, to ensure sufficient time to make arrangements. Requests received after this date will be met when possible.

The Watershed Agricultural Council is an Equal Opportunity Provider and Employer. The Watershed Agricultural Council is funded by the New York City Department of Environmental Protection, U.S. Forest Service, U.S.D.A. and other sources.



Open for Details

Catskill Regional Agriculture Conference

Friday, January 18, 2013 • SUNY-DELHI • Farrell Hall

Dairy • Livestock • Grazing • Vegetables

ALL DAY TRADE SHOW

EARLY-BIRD SESSIONS

ALL DAY TRADE SHOW

10:00 am

Understanding Risk Management

*Fay Benson, Small Dairy Support Group
CCE South Central NY Regional Team*

Farming is an inherently risky business. Fortunately, crop insurance helps you level the playing field by protecting you and your family from substantial losses. In fact, in 2011, New York farmers with crop insurance received a record \$46 million dollars in indemnity payments or almost \$4.31 for every dollar paid in premiums. Farmers across the country say it's the most important program they participate in. Crop insurance is a smart investment for your peace of mind and a valuable financial planning and risk management tool for your farm.

Pasture Renovation and Weed Control

*Dan Flaherty USDA NRCS, and Dan Vredenburg WAC,
Whole Farm Planners Watershed Agricultural Program*

Can you convert abandoned land into productive pasture land? How do you defeat those nasty weeds stealing productivity from your otherwise great pastures. Dan Flaherty and Dan Vredenburg bring decades of experience grazing animals and advising grazing farms in our region and will guide you through the steps to improve pasture productivity and control problem weeds.



DAIRY



LIVESTOCK



GRAZING



VEGETABLES

11:00 am

Common Problems with Milk Quality and Milking Systems

Armand Dragon, Dairy Specialist,
I.B.A., South Burlington VT*

Milking systems management often keeps farms from achieving quality bonuses. Armand will share from his 40 years of experiences working with farms troubleshooting milking systems.

**Armand is a 40 year member of the National Mastitis Council, the Dairy Practices Council, and the NYS Sanitarians Association*

MR. DRAGON'S PRESENTATION IS SPONSORED BY I.B.A.

Facilities for Raising Multiple Species

*Jim Hayes, Sap Bush Hollow Farm,
Warnerville, NY*

Jim Hayes, a long-time SUNY Cobleskill professor and Catskills farmer, will speak on his experience raising diversified livestock in Schoharie County, NY. Jim will share insight on facility designs for a grazing-based livestock operation.

Understanding Forage Quality for Grazers

*Karen Hoffman,
USDA NRCS, Norwich, NY*

We all know forage quality is important, but may be confused by how to measure quality, and how pasture changes in quality throughout the grazing season. Karen Hoffman will help you make sense of NDF, CP and other measures of quality, while explaining how to apply knowledge of quality changes to pasture management decisions.

Spring Application of Winter Rye for Weed Control in Summer Vegetables

*Judson Reid, Extension Vegetable Specialist,
CCE Yates County*

Learn the early results of Cornell research on the impact of using rye instead of herbicides or cultivation in terms of plant growth, disease pressure and foliar nutrient levels.

NOON

LOCAL FOOD LUNCHEON

NOON

Future of Agriculture in New York: *Patrick Hooker, Senior Director of Industry Development; Agribusiness, Empire State Development*

Former New York State Agriculture Commissioner Patrick Hooker joins us to discuss the future for agriculture in New York. Agriculture has always been a foundation of the Catskill Region's economic health. Our farmers have done amazing things over the past couple hundred years, adapting to countless changes. Many of our neighbors are producing for new markets while others have found better ways to produce for our traditional customers. Patrick will explore the opportunities and challenges facing agricultural in the coming decades.

Empire State Development

1:30 pm

Part 1: Basics of Amino Acid Nutrition for Dairy Cattle

Dr. Charles Schwab Professor Emeritus,
University Of New Hampshire*

Learn the basics of implementing amino acid balanced dairy rations, including how balancing for amino acids makes money in these times of high feed prices.

DR. SCHWAB'S PRESENTATIONS ARE SPONSORED BY ADISSEO

Strategic Marketing for Livestock Producers

Matt LeRoux, Agriculture Marketing Specialist, CCE Tompkins County

Strategic and specific marketing efforts can help you take full advantage of the local foods market. If you want to sharpen and focus your marketing skills or just begin developing a marketing plan, this session is for you! You will learn how to identify a target market and focus your farm's marketing efforts.

Swine on Pasture

*Tricia Park, Creekside Meadows Farm
New Woodstock, NY*

Creekside Meadows is a 150 acre diversified nurturing land healing grazing farm, operated by Tricia, her husband Matt and their teenage son Cameron. They raise 100% grass fed beef, pasture raised chicken, turkey and pork plus vegetables in the summer. Tricia is a graduate of year 1 of the Northeast Beginning Women Farmer Program and been a mentor for the past 2 years.

Low-Cost Tunnels for Late Season Production

Robert Hadad, Extension Vegetable Specialist, CCE Niagara County

Explore the differences among season extension tunnels, cost comparisons, and an overview of set up for caterpillar tunnel - one farmer's approach.

2:30 pm

Part 2: Implementing Amino Acid Balancing for Protein - Efficient Dairy Production

Dr. Charles Schwab Professor Emeritus,
University Of New Hampshire*

This session focuses on the keys to successfully implementing amino acid balancing for dairy rations for protein efficiency and excellent milk and protein production.

** Dr Schwab is an internationally known dairy nutrition researcher who devoted much of his career developing the science of amino acid nutrition in dairy cattle. He now operates a consulting service helping dairy producers implement diets balanced for amino acids.*

A Beef Cooperative Success Story

Jodie Kubiak & Dan Stone, Adirondack Grazers Cooperative (AGC)

Adirondack Grazers' Cooperative Inc. is a group of beef producers who naturally raise and finish beef. These cattle are pasture-raised in Washington Co., NY and marketed locally, regionally and to NYC. The idea of creating a cooperative of small and medium sized beef farmers was conceptualized only one year ago. Come hear how AGC got its start!

Making Daily Grazing Decisions: A Producer Panel

*Chris DiBenedetto, Dairy Farmer, Halcott Center, NY
Tim Sherwood, Dairy Farmer, Delhi, NY
Joe Eisele, Beef Farmer, Andes, NY*

It has long been said, grazing is as much art as science, ... and mother nature doesn't read the text books. In this session you will hear from three experienced grazers how they navigate the unique challenges of each year. Bring your questions and gain some insight from our "pasture artists."

Barber's Farm: Transitioning to Retail Marketing

*Jim Barber, Barber's Farm,
Middleburgh, NY*

Learn about this farm's retail marketing strategies, including a home farm stand, three mobile farm stands, three farmers' markets and participation in a farm share enterprise with the Hunts Point community through the Corbin Hill Road Farm Share.